

## Grade 9

### LEADING OTHERS

#### Objectives: Session 1

- Work toward consensus in groups.
- Provide and respond positively to constructive criticism.
- Demonstrate team-building skills that promote effective communication and project completion.

#### Objectives: Session 2

- KEWS ” – Your guide to right decision making
  - K – Know the problem
  - E – Explore all possible solutions
  - W – Weigh advantages and disadvantages of every solution
  - S – Select the best possible solution
- Understand the importance of taking advice from others while making decisions.
- Learn how to choose between decisions.
- Understand the importance of ethical thinking for smarter decision-making.
- Learning continuously - Good decisions are good teachers and bad decisions are better teachers.

#### Objectives: Session 3

- Compare your ideas and feelings with those of others.
- Learn that effective communication requires written, verbal, and nonverbal skills.
- Identify the barriers to effective communication, specifically lack of listening.
- Learn how to provide and respond positively to constructive criticism.



- Learn how to make people agree to you and how to work with disagreement.

### Objectives: Session 4

- Clarify the meaning of short-term goals, long-term goals and vision.
- Understand how personal goals influence one's own vision and vice versa.
- Resolve conflicts of one's personal vision with that of the group's vision.
- Understand the importance of contributions of others in the group's vision.

## ECONOMIC COMMON SENSE

### Objectives: Session 1

#### Scarcity; needing more and Dealing with less

- Discuss the concepts of Scarcity of Resources.
- Understanding how resources can be scarce
- Analyzing how scarcity affects in making choices
- How needs/wants impact scarcity
- Understanding what is Trade and how it comes into play to deal with Scarcity

### Objectives: Session 2

#### Cost of the Choices we make (Opportunity Cost)

- Understanding the concept Choices and the cost of making or not making a choice' (Opportunity Cost)
- Knowing how opportunity cost is related to Scarcity
- Understanding how Opportunity cost affects decision like saving or consuming etc.

### Objectives: Session 3

## Specialization

- Knowing what is Specialization and why it occurs.
- Understanding what are the effects of Specialization.
- Understanding how Specialization creates Interdependence across the range from individual to a country.
- Knowing the role of specialization in Trade.

Objectives: **Session 4**

## Trade

- Understanding the concept of Trade and its History
- Understanding why Trade is important.
- Knowing what are the types of Trade (**Direct and Barter**)
- Advantages and Disadvantages of Direct Trade
- Advantages and Disadvantages of Barter Trade

## TEAMWORK

Objectives: **Session 1**

- To identify the characteristics of assertive behavior
- To practice various assertive behavior

Objectives: **Session 2**

- To understand the importance of sharing things with friends, family members and classmates
- To practice various sharing behavior

## SELF MANAGEMENT \*

Objectives: **Session 1**

### Explain self-management

- Knowing your Personal construct



### Objectives: Session 2

- Assessing your personal Construct

### Objectives: Session 3

- Understanding the S.W.O.T Analysis

### Objectives: Session 4

- Exploring how we as an individual learn
- Understanding our Learning Styles
  - Activist
  - Reflector
  - Theorist
  - Pragmatist

## SOCIAL MEDIA SKILLS

### Objectives: Session 1

- Discuss the bug of social media by (discussing what the whole hype is about)
- Listing the impact of social media in society.
- Identifying different types of social media skills:
  - Express
  - Impress
  - Engage:
  - Influence

### Objectives: Session 2

Identifying ways to express in social media by:



- Gaining confidence in social interaction.
- Learning effective and simple ways to develop your communication.

## COLLABORATIVE SKILLS

### Objectives: Session 1

#### Introduction to Networking skill

- Define Networking skill.
- Evaluate your existing Networking skill.

### Objectives: Session 2

#### How to Improve Your Networking skill?

- Identify whom to network.
- Identify steps to enhance your Networking skill.

## PLANNING and ORGANIZATION

### Objectives: Session 1

- Define Planning and organizing skills.
- Why Planning and Organization is important.
- What are the benefits of Planning and Organization?

### Objectives: Session 2

- Identify planning and organizing approach.
- Evaluate for self-Planning and organizing skills.

## CREATIVITY and INNOVATION

### Objectives: Session 1

- Understanding the meaning of creativity and innovation and the barriers impacting creative thinking process.
- Explain that thinking in a different way and implementing that creativity to innovate and create something new is required to be successful in every field.
- To be able to think creatively and try to put those creative ideas to practice in the real life situations.

### Objectives: Session 2

- Students will understand the importance of making use of limited and available resources and create something different with them by being creative.
- Students will learn to think of multiple ways to solve a problem by thinking creatively and differently.
- Students will be able to learn how to put creativity to practice and innovate. They will understand that every creative idea cannot be practically implemented.

## PERSONAL FINANCE

### Objectives: Session 1

- To develop students' understanding of Personal Finance and terms related to it.
- To teaching them to make a personal budget for themselves.
- To helping them to make spending decisions.

### Objectives: Session 2

- To make students realize their future wants and the ways by which they can achieve them in future.



- To help them to be able to use the facilities of financial institutions, primarily Banks.
- To make them aware of the benefits of savings, investment and the concept of interest.

## PRESENTATION SKILLS

### Objectives: Session 1

#### Delivering your presentation: Part 4

- Emphasize your message by using your hands in a conscious way
- Break through the voice barrier: listen to yourself (ice breaking with the audience)

### Objectives: Session 2

#### Delivering your presentation: Part 5

- Share your eye contact
- Make it interactive once you have gained confidence

## ETHICS & VALUES

### Objectives: Session 1

- To understand that one situation can have various perspectives
- To be able to take ethical decisions in tough situations
- Develop empathy

### Objectives: Session 2

- To understand that one situation can have various perspectives
- To be able to take ethical decisions in tough situations



- Develop empathy

### Objectives: Session 3

- To understand that our actions affect people around us
- To identify good and bad actions
- To formulate personal guidelines of ethics
- To discuss and share personal experiences and feelings

### Objectives: Session 4

- To understand that our actions affect people around us
- To identify good and bad actions
- To formulate Online community service campaign
- To discuss and share personal experiences and feelings

## GOAL SETTING

### Objectives: Session 1

Knowing what is a Goal

- To understand the importance and benefits of setting Goals and working towards achieving them.

### Objectives: Session 2

- To understand how setting goals help us stay motivated and focused to do our work.
- To know what to DO and what NOT to do when setting goals

## PERSONAL BRANDING

### Objectives: Session 1





What is personal branding?

- Define personal branding.

Objectives: Session 2

Personal image vs. Personal branding

- Differentiate between personal image and personal branding.

RESEARCH and ANALYTICAL THINKING

Objectives: Session 1

Thinking about Methods

- Everyday research skills
- Which method is best?
- Families, approaches and techniques

Objectives: Session 2

- Action research
- Case studies ,Experiments , Surveys
- Which methods suit?
- Deciding about methods

EFFECTIVE COMMUNICATION

Objectives: Session 1

- To learn to appreciate each other's good qualities. Students will become aware of each other's positive traits.
- They will learn to pass on appreciation effectively. Students will become more appreciative of people around them, especially their friends and family.



## Objectives: Session 2

To develop

- Improved relationships.
  - Increased understanding of others.
  - Higher awareness of different communication styles.
  - Better awareness of self and how we communicate with others.
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- To feel respected
  - To give or get information
  - To be empathically understood and respected
  - To cause change of action
  - To create excitement and reduce boredom
  - To avoid something unpleasant, like silence or confrontation

## GLOBAL CITIZENSHIP

### Objectives: Session 1

What Is Global Citizenship?

- What does it mean to be a global citizen?
- What distinguishes global citizenship from national citizenship?
- Identify essential knowledge, skills, and attitudes of a global citizen.

### Objectives: Session 2

- Provide examples of their participation in various levels of citizenship (i.e., local, national, and global).
- Identify a significant, researchable issue of local and global significance, building upon prior knowledge, perceptions, and feelings about the issue.



## Decision Making

### Objectives: Session 1

- State an opinion about life with no choices – you never have to be responsible!
- Define the four key aspects that must be managed in a person's career.
  - Work
  - Recreation
  - Relationships
  - Lifelong learning
- Identify the advantages and disadvantages of having decisions about your life made for you.

### Objectives: Session 2

- Understanding Individual and Group Decisions
- Steps involved in Group Decisions
  - Dominance/Submission (Win/Lose)—one person dominates the situation; others give in as a decision is made.
  - Conversion (sometimes Win/Win, sometimes Lose/ Lose)—Additional facts are presented so one person persuades others to his or her view, or he or she gives up something to get something. (prioritizing, giving up what is of relatively lesser importance)
  - Integration (Win/Win)—Unanimity or a synthesis of ideas develops that everyone can agree on and support.

## FLEXIBILITY AND ADAPTABILITY

### Objectives: Session 1

#### Introduction:

- Introduction to Flexibility and Adaptability
- Benefits of being Flexible and Adaptable

- Disadvantages of being rigid and averse to changes (why do you need to have an adjusting nature?)

### Objectives: Session 2

#### Flexibility in Thinking: Part 1

- Understanding the importance of “Wonder, explore and consider before you judge and decide”.
- Learning to accept difference. Different is not right or wrong – it is just different. (Difference of opinion, attitude, perception etc.)
- Importance of a plan for problems but don't get too attached to a single plan or strategy. (The importance of keeping back up plans)

## ENTREPRENEURSHIP

### Objectives: Session 1

- Knowing what is an Enterprise and who is an Entrepreneur?  
Primary objective is to understand the concept on entrepreneurship
- Understanding what all does an Entrepreneur Do?  
The course of action that an entrepreneur follows in order to sustain his/her business
- Understanding why do we need an Entrepreneur?  
The importance of innovative new businesses and why people need to take a leap of faith and become entrepreneurs.

### Objectives: Session 2

- Knowing the four basic tools of starting a company (basic do's and don'ts of starting a trade)
- Getting to know the IDEA (Learning about this technique of starting any new business after determining the start up idea).
- Knowing how IDEAS are generated



- Knowing IDEAS are evaluated (learning the art of setting realistic ideas and rational goals for the success of any given new business)

### Objectives: Session 3

- Introduction to BUSINESS PLAN (creating a business plan for your start up)
- Understanding why business plan is important (understanding why it is important to set up a plan before you start a business, planning ahead, projected earnings, funding, sustainability, market research and so on.)
- How to make a business plan (how to create a plan a realistic business approach just an introduction)
- How to track the business plan (ways and methods to track the progress of the plan you had set out for your business)

### Objectives: Session 4

- Knowing HOW to arrange FUNDS (where will you acquire money for your business?)
- Knowing to HOW to use and manage FUNDS (the art of raising and managing funds for your business)
- Prioritizing the allocation of FUNDS (deciding how much money is used for what task in a business)

### Objectives: Session 5

- Define Profit (what is profit, how is your business earning you money?)
- Know the difference between income and profit (Determining what your earning are, and calculating the profit that you have on them)
- Understand business profits generate savings to support the entrepreneur, her family and her business